

**Baldwin Hackett & Meeks, Inc.**

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## **BHMI and Kabira® Technologies Sign Joint Marketing Agreement**

*Two leading financial software providers partner to deliver comprehensive electronic payment transaction solutions to EFT market.*

Omaha, NE and San Mateo, CA — July 15, 2008 — Baldwin Hackett & Meeks, Inc. (BHMI), a leading supplier of back office EFT financial software products and services, today announced that it had signed a joint marketing agreement with San Mateo based Kabira Technologies. The two companies have agreed to work together at select accounts to integrate BHMI's Concourse Financial Software Suite™, a PCI compliant back office software suite that calculates transaction-based fees, completes settlement and reconciliation, and provides disputes management for electronic transactions with the Kabira Financial Payment Switch™, a real-time payments system for credit and debit card processing.

“The Concourse products are an ideal complement to Kabira’s payment system,” said Jack Baldwin, BHMI chairman. “Because Concourse is designed to accept continuous transaction feeds from a wide range of front-end authorization and switching applications, BHMI is able to deliver a flexible, robust rules-driven back office processing capabilities that interface readily with the Kabira Financial Payment Switch.”

“The combination of Concourse’s and Kabira’s highly available and low latency transaction technology is ideal for card issuers and acquirers who are interested in streamlining or upgrading their transaction processing environments,” added Chris Clabaugh, Vice President of Business Development at Kabira

Technologies. “Together we provide a proven, high-performance, scalable open systems environment, which enables financial services companies to improve service, provide architectural flexibility, and dramatically reduce the cost per transaction.”

Both Kabira and BHMI support a global customer base through a combination of direct sales, system integrators and channel partners. To schedule a customer briefing or webinar highlighting the advantages of the combined offering contact Casey Scheer, Director of Sales and Marketing at BHMI. Casey can be reached at 402-333-3300 or [casey.scheer@bhmi.com](mailto:casey.scheer@bhmi.com).

#### **ABOUT KABIRA TECHNOLOGIES, INC.**

Kabira Technologies, Inc. ("Kabira") has provided proven "extreme transaction processing" software to enterprises for over ten years. Designed to meet the demands of real-time, always-on business processes, Kabira's products provide crucial infrastructure capabilities for mission-critical business applications, including card payment processing and charging and provisioning for real-time telecom services. Kabira software can be implemented rapidly with much higher performance and at substantially less cost than alternatives. Kabira products have been installed at over 100 customers, in more than 40 countries. VISA, ATT Corp., France Telecom, Bank of America, Alcatel and others rely on Kabira to support vital real-time business processes. Kabira Technologies is a privately held company. For more information, please visit [www.kabira.com](http://www.kabira.com).

#### **ABOUT BALDWIN HACKETT & MEEKS, INC.**

Baldwin Hackett & Meeks, Inc is the creator of Concourse - a powerful PCI-compliant back office software suite specifically designed to manage electronic payments including credit, debit, POS, ATM, mobile, and prepaid. With user-configurable business rules, an online transaction repository, and a continuous processing architecture, Concourse proactively assesses and allocates fees for all business relationships, settles and reconciles all transaction types, and automates the process of identifying and

facilitating disputes. Concourse also has a user-friendly, browser-based transaction viewer and extensive reporting capabilities. For more information, please visit [www.concoursefinancialsoftware.com](http://www.concoursefinancialsoftware.com).

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